



Sales Success Made Simple

Brian Tracy

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Sales Success Made Simple

Brian Tracy

Sales Success Made Simple Brian Tracy

Brian Tracy is perhaps the top sales trainer in the world today, having worked with more than two million salespeople. In this program, he teaches you the best methods and techniques practiced by the highest paid salespeople in the world today.

This program contains approximately 16 hours of powerful, proven ideas to build your self-confidence and increase your sales immediately.

1. The Inner Game of Selling
2. The Development of Personal Power
3. Personal Strategic Planning of the Sales Professional
4. The Heart of the Sale
5. Building Long-Term Relationships
6. Prospecting Power
7. Filling Your Sales Pipeline
8. The Profession of Selling
9. Motivating People to Buy
10. Influencing the Buying Decision
11. Making Persuasive Presentations
12. How to Emphasize the Real Buying Motives
13. Answering Objections Clearly
14. Closing the Sale

Plus: PDF Workbook with Notes.

Plus this SPECIAL BONUS!

More than \$100 worth of online resources to build your sales skills faster; a Sales Skills Assessment to discover your strengths and weaknesses, and breakthrough opportunities, plus one month of free access to a personalized online learning program tailored specifically to your professional sales needs.

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Bertha Chang:

Sales Success Made Simple can be one of your beginner books that are good idea. Many of us recommend that straight away because this reserve has good vocabulary that may increase your knowledge in vocab, easy to understand, bit entertaining but delivering the information. The article author giving his/her effort to get every word into joy arrangement in writing Sales Success Made Simple however doesn't forget the main position, giving the reader the hottest and also based confirm resource facts that maybe you can be certainly one of it. This great information can certainly drawn you into brand-new stage of crucial thinking.

Marlys Wieland:

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