



# **Punished by Rewards: The Trouble With Gold Stars, Incentive Plans, As, Praise, and Other Bribes**

*Alfie Kohn*

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## **Punished by Rewards: The Trouble With Gold Stars, Incentive Plans, As, Praise, and Other Bribes**

Alfie Kohn

Criticizing a system of motivating through reward, a persuasive argument for motivating people by working with them instead of doing things to them uses the latest psychological research to emphasize its theory. 15,000 first printing. Tour.

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