

Legally Speaking, Revised and Updated Edition: 40 Powerful Presentation Principles Lawyers Need to Know

David J Dempsey



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A practicing attorney, a university professor, and a professional speaker, David Dempsey explains how to speak with power, passion, and persuasion.

Legally Speaking illustrates how to:

- Master Stage fright
- Analyse audience members and adapt a presentation to reach them
- Create a powerful presentation
- Utilize pauses, gestures, vocal power, and eye contact to maximize the impact of any message
- Intensify the power of a presentation with effective visual aids
- Capitalize on stories and quotations to make points memorable

Attorneys spend countless hours analyzing cases, reviewing facts, deposing witnesses, and drafting briefs and motions. But prevailing in a courtroom and conveying a message in a convincing fashion to judges and juries is far different and requires masterful communication skills.

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