



The Beginner Real Estate Agent: How to start your career as a residential real estate agent

Matthew Pichardo

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The Beginner Real Estate Agent is the "how to" book you need to guide you through your first years in real estate. Its aim is to help the reader understand the process of becoming a successful real estate agent. The book covers multiple avenues that a residential real estate agent can take to gain cliental. In this book you will find different strategies to market as a residential real estate agent and become an expert in your area. From the first steps to obtaining your license, you will know what to do to find your brokerage and work to your first sale. The Beginner Real Estate Agent will help you become a known real estate agent in your area and help you get started on your career path. This book goes into detail on how to leverage some of your family and friends to help you gain more business and make more sales. The Beginner Real Estate Agent will also help you find different marketing strategies that will work best with you. The goal is to get you moving and creating a flow that keeps you busy for years and years to come. If you are new to real estate, thinking about getting into real estate, or want some different ideas to gain business and market yourself, The Beginner Real Estate Agent is the book for you.

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